

ORIENTATION PROGRAM

All new members of the Lexington-Bluegrass Association of Realtors® are required to attend the Association's Orientation Program as outlined below.

The Orientation Program consists of (15) fifteen hours (12 hours mandatory and 3 hours elective) and must be completed within **180 days of joining**. The exception to this is "ethics" and this course must be completed within **90 days** of joining the Association.

Mandatory

- Association Services/Financing
- Ethics
- Forms – Buyers
- Forms - Sellers

Elective (choose one)

- ANSI Measuring
- CMA 101
- Fair Housing
- Home Inspections
- Mistakes, Mishaps & Risk Management
- (Go to LBAR.com for a more complete list of classes)

The classes are conducted in the Association's Realtor® Education Center, 2250 Regency Road.

The primary objective of the **Orientation Program** is to inform new members of what is expected of them -- and what they can expect of their fellow members. Subjects include services and benefits provided by the National Association of REALTORS®, the Kentucky Association of REALTORS® and the local Association; the bylaws, rules and regulations of the local Association; the REALTORS® Code of Ethics; and federal and state fair housing laws.

The **Buyer and Seller Forms Courses** have been developed to inform new members how to use the forms that the Association provides to its members. These courses are also approved by KREC as a **three-hour legal continuing education** class.

The cost of attending the courses is included in the one-time application fee charged to new members.

Following are the dates of the next scheduled offerings of the mandatory courses. To register for all five (5) classes, you may e-mail education@lbar.com or call 276-3503.

<u>AUGUST</u>	<u>OCTOBER</u>
Wednesday, August 5 th from 9am to 12pm Association Services / Financing	Wednesday, October 7 th from 9am to 12pm Elective or Ethics (see schedule)
Wednesday, August 5 th from 1pm to 4pm Seller Forms	Wednesday, October 7 th from 1pm to 4pm Buyer Forms
<u>NOVEMBER</u>	<u>DECEMBER</u>
Wednesday, November 4 th from 9am to 12pm Seller Forms	Wednesday, December 2 nd from 9am to 12pm Buyer Forms
Wednesday, November 4 th from 1pm to 4pm Association Services / Financing	Wednesday, December 2 nd from 1pm to 4pm Elective or Ethics (see schedule)
<u>FEBRUARY</u>	<u>MARCH</u>
Wednesday, February 3 rd from 9am to 12pm Association Services / Financing	Wednesday, March 3 rd from 9am to 12pm Elective or Ethics (see schedule)
Wednesday, February 3 rd from 1pm to 4pm Seller Forms	Wednesday, March 3 rd from 1pm to 4pm Buyer Forms

***** A member is not permitted to miss more than ten (10) minutes in any three hour continuing education session. You will not be admitted into the class if you are ten (10) minutes late. *****

